MEMORANDUM

DATE: Sept 2, 2024
FROM: Digitech Systems Sales and Marketing
TO: Digitech Systems Resellers and Distribution Partners
RE: 2024 Software and Maintenance Price Change Notification

The purpose of this communication is to give you notice of a nominal price increase (of just over 4% on new software purchases) on Digitech Systems software and maintenance. Effective January 1, 2025, the following increases, excluding PaperVision® Forms Magic, will apply: software prices will increase 3%, and maintenance prices will increase 9%. Please note that this is the first software price increase we have made since 2022, despite the significant increase in the cost of doing business during this time.

Digitech Systems products continue to offer a remarkable business opportunity in this era when companies are focused on enabling work from anywhere, information security, digitization with data extraction, and task and process automation. And it's backed by our legendary Technical Support team. Did you know that over the last year, our Technical Support folks have:

- Answered your calls in less than 7 seconds on average.
- Resolved your/your customer's issues within 12 minutes on average.
- Been rated as 98% satisfactory by you following interactions.

As always, we appreciate your valuable partnership with us. We continue to work hard every day to earn your business and to provide you with great products and services to keep us both at the cutting edge of our exciting industry. If you have any questions or need clarification, please feel free to contact our Digitech Systems sales team.